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WALTER C. KROGER, Secretary

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AQUATIC SHELL INDUSTRIES¹

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INTRODUCTION

Our domestic marine shells of commercial importance are usually accumulated as by-products of food industries and from deposits of dead shells, while fresh-water mussel shells and imported marine shells are obtained principally for their manufacture into pearl buttons. This paper concerns itself with the sources of raw materials, the making available of such raw material, its manufacture into useful commodities, and something of the marketing practices of the shell utilization industries which in 1932 yielded products in this country valued at nearly \$8,000,000. The fresh-water mussel fishery and the pearl-button industry are discussed rather cursorily in this report since it has been well described in previous literature of this Bureau.²

HISTORY

The early Indians of North America made beads from the shells of clams, fresh-water mussels, and abalone, and used the same beads or "wanapanum" as a medium of exchange. Aquatic shells were recognized as a raw material of commerce by the colonists, who depended entirely upon oyster shells for their supply of lime. The supply of shells in these early years came not only from shells resulting from the accumulation of current sea loam, but also from old heaps of shells deposited through hundreds of years by the Indians. By 1880, we find that the principal early uses of shells was for bedding up log lands for wharves, railway beds, etc., and that next to this use the larger part of the supply was sold for button-making. At that time, however, the quantities were so small that the water of each lot for collection of

spot in the development and renewal of oyster beds; quantities were used as ballast for vessels; as a component of mixed fertilizers; as a base for hydraulic cement; for building of roads; and one of the minor uses was as a food for poultry. It is interesting to note the development of this latter use from one of casual comment 50 years ago to one of major importance at the present time.

The more recent growth of the oyster-shell industry has been largely caused by the extensive utilization of the supply of reef shell in southern coastal waters.

Buttons have been made in this country from marine shells since 1855 and from fresh-water mussel shells since 1891. There are reports of such novelty jewelry as cuff links being carved from the latter shells more than 100 years ago in the mussel-bearing regions of the Ohio River.

SOURCES OF RAW MATERIAL

Oyster shells.—The greater number of the plants uses as a raw material the shells accumulating currently at oyster shucking houses. The supply of shells from this source is usually limited, and frequently operation might be extended if greater supplies of raw material were available. Plants using such oyster shells are located along the Atlantic coast from Rhode Island to Florida and westward to Texas and on the Pacific coast. Only recently there has been increased interest and actual installation of equipment for manufacture in the utilization of the Japanese oyster shell for poultry feed in the State of Washington. Since these oysters can be grown only from imported seed, the shells have no utility to growers of Japanese oysters for culch as in the case with growers of native oysters.

During the year 1931, the production of market oysters in the United States was about 12,000,000 bushels. This represents a similar quantity of shell which either was returned to the water as culch, or was available for manufacture.

Reef shells, which are deposits of shells resulting probably from centuries of accumulation, furnish the raw material for but little less of the annual production of crushed oyster-shell products than those shells of all other sources combined. The presence of these deposits or reefs on our Gulf coast has been explained as the result of years of growth when the water was clean and salty; then death as freshets from inland streams have changed the water from salt to fresh and may have piled layers of mud on them. Reef deposits are present along the east coast of Florida, on the Gulf, and on the Pacific coast. Many of these deposits are now under long-term lease to the several operating companies by the various States. The comparatively slight amounts made into the known deposits by activities to date indicate that the supply yet available is sufficient for exploitation for many years.

Fossil deposits of sea life of another era are frequently exposed from the sides of mountains and hills of California. At points where oyster shells predominate, these deposits are exploited as a source of poultry feed.

Marine clam shells.—Marine-clam shells used in poultry-feed manufacture are obtained from reef deposits in California and British Columbia, and to a lesser extent from shells accumulated at canneries in the Puget Sound area which use hard clams. The utilized deposits

in California, although consisting principally of clam shells, also include shells of scallops and oysters while those in British Columbia are said to be composed mainly of the shells of butter clams and little-neck clams.

Fresh-water mussel shells.—Fresh-water mussels are taken commercially in the Mississippi River and its tributaries. In 1931, the catch of these mollusks amounted to 37,254,697 pounds in terms of the weight of the shell, of which it is estimated that in excess of 90 percent is a waste product of button manufacture and is available for by-products. In 1931, the fresh-water mussel producing States, in order of their importance with respect to the volume of their production, were: Arkansas, Illinois, Indiana, Iowa, Tennessee, Alabama, Kentucky, Wisconsin, Minnesota, Kansas, Ohio, Missouri, and Louisiana. *Marine-pearl shells.*—The only domestic marine shells, other than those of the oyster and clam, known to be used in domestic manufacture are the abalone of California which is used for manufacture into novelties; the clam shell used in the north Pacific for poultry feed and lime; and the conch and several small sea shells used in novelty manufacture.

Several marine shells of foreign source are imported into this country largely from Australia for manufacture into pearl buttons and novelties. Imports of shells and buttons of pearl or shell as reported by the Bureau of Foreign and Domestic Commerce for the years 1929 to 1932 appear in table 1.

TABLE 1.—Imports for consumption of shells and buttons of pearl or shell, 1929-32

Item	1929	1930	1931	1932
Shells not manufactured:				
Green small shell	Quantity.....	Quantity.....	Quantity.....	Quantity.....
pounds.....	186,605	313,890	114,521	109,450
Value.....	\$59,263	\$47,230	\$13,775	\$8,115
Mother-of-pearl	Quantity.....	Quantity.....	Quantity.....	Quantity.....
pounds.....	5,924,262	6,623,702	4,438,108	3,374,003
Value.....	\$274,653	\$315,157	\$1,257,612	\$974,167
Shells not specified, provided for	Quantity.....	Quantity.....	Quantity.....	Quantity.....
pounds.....	573,352	286,460	710,340	1,734,724
Value.....	\$573,352	\$286,460	\$710,340	\$2,251,583
Shells and mother-of-pearl, eggs, reef, cut, ornamented, or manufactured:				
Shell, pearl buttons:	Quantity.....	Quantity.....	Quantity.....	Quantity.....
gross.....	1,785	3,264	27,206	26,363
Ocean.....	804,677	917,378	680,652	690,034
Value.....	\$1,057	\$1,463	\$440,545	\$25,486
Total.....	\$1,397,325	\$2,753,192	\$1,816,522	\$1,291,669

¹ These are believed to consist principally of clam shells imported from British Columbia for manufacture into poultry feed.

PRODUCTION OF RAW MATERIAL

Oyster and marine-clam shells.—Dredges and tongs are used in the taking of 95 percent of the domestic catch of oysters, with such other devices as grabs, rakes, and forks used to a more limited extent.

The dredge consists essentially of two triangular iron frames which are joined at the apexes. To the base of the lower frame are attached iron teeth which have the function of reaching the oysters first from the bottom. Between the two triangles a bag is attached to collect the oysters. The dredges, usually two in number, are drawn by a cable from the boat and raised at intervals by hand or power to the surface catch. These dredges vary in size, from 2 to 4 bushels to as many as 10 bushels from 2 or 3 bushels to as many as 10 bushels.

The common oyster tong consists of two long handles which are bolted together some 4½ feet from the shorter end, scissors fashion, the longer ends forming the handles. To the short ends are attached at right angles light iron bars about 3½ feet long which are equipped with teeth pointed inward, and parallel to this bar and above are other lighter iron bars attached to the first with wires. When closed, these form a basket-like device. The handles vary in length according to the general depth of the water in which fished. The gathering of the oysters is accomplished by dropping the toothed portion of the tongs to the bottom and operating the handles back and forth until the oysters are broken loose and collected in the basket; then they are hauled on board the boat. The fishing boats either transport their fare direct to shucking houses and canneries located along the waterfront or sell to "run boats" or "buy boats" which transport the catch to market.

At the shucking houses the shells are usually conveyed from the shucking table by means of an endless belt in a trough which carries them outside, where they are piled awaiting further disposition.

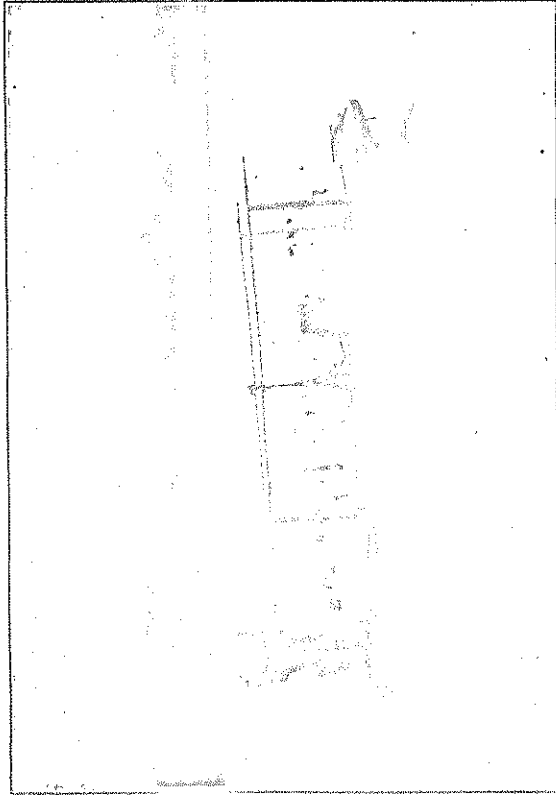


FIGURE 1.—Bar, crow-foot, used in fresh-water mussel fishery.

In the case of oyster and marine-clam shell reefs an electric suction dredge is usually used to raise the submerged shell. These dredges are equipped with revolving cutter heads to loosen the shells, which are then drawn up by suction through a pipe line to be washed free of sand and mud in a rotary washer located to the rear of the upper deck of the dredge. Upon being washed, the shells are dumped into lighters, which are towed to the crushing plants.

Fossil shells are usually dislodged from their deposits by power-operated shovels, while the hard clams of Puget Sound are taken by hand-operated shovels.

Fresh-water mussel shells.—Fresh-water mussels are taken principally by a crow-foot bar, and mussels dredged, with rakes, tongs, and knives used to a lesser extent.

The crow-foot bar consists of a bar to which are attached many short lines having four-pronged wire hooks arranged at intervals. The bar is towed behind the craft above the mussel beds with the hooks dragging on the bottom. As the hooks touch the clinging mussels lying on the bottom, the mussel closes tightly on the hooks. At intervals the bar and hooks are raised to the deck and the mussels removed.

The dip-net drag, familiarly known as a dredge, consists of a long-handled dip net with a flat surface at the extreme submerged end of the hoop. To this flat surface are usually attached teeth. In operation the net is towed from a power boat by ropes attached to either side of the hoop of the net while an operator forces the flat bottom down into the mud. The net is lifted frequently to discharge the catch.

Marine pearl shells.—The raw material represented by foreign marine shells imported for button manufacture are taken principally by divers, who may either dive naked or employ diving suits. Dredges are used to some extent where bottom conditions are favorable. The domestic abalone are taken by divers, and the conchs are taken by hooks.

MANUFACTURE

Oyster shells.—Oyster shells, as the most abundant of our aquatic shell raw materials, provide the greatest volume of manufactured shell products. The most important of these is crushed shell for use in poultry feeding.

We shall first consider a process typical of the handling of reef shells in manufacture. Upon receipt at the plant in the lighters, the shells are hoisted by an electric crane which operates on a track, to a pile of shells which rises above the crushing machine. These shells feed by gravity into a pit from which extends a chain of buckets for raising the shells to the crusher. A man stands at this pit and throws aside any rocks or refuse which may be mixed with the shells. From the crusher the shells are elevated to a washer where smaller particles are washed out and conveyed to a pile of such material in the yard. Screening is also effected at this time, and the larger particles of shells are returned to the crusher for a second crushing. The crushed shells, most of which are now suitable for poultry feed, are next moved on a belt conveyor to an immense stock pile near the main plant. Here they are allowed to air dry and bleach for several days at least, before being moved by the same crane which unloads the lighters to a pile immediately next to the building where they can feed easily into the drier. This drier is of the direct-heat rotary type, similar to those used in menhaden reduction plants. The temperature applied to the shells varies according to the dampness and condition of the shells and can be determined only by experience. As soon as the shells have passed through the drier they receive a screening which eliminates the large particles not suitable for the commercial sizes. That part of the shell which passes through the screen is conveyed to a higher level where it is graded by means of a dry net, bucket, or cylindrical screens into the various products, which range from the consistency of powder to coarse products suitable for markers, geese, and even ostriches. These various products fall into hoppers and with the exception of that part intended for agricultural use are weighed, weighed, and conveyed on an endless belt to a platform where they are

the railway spur, where laborers wheel the sacks by hand truck into freight cars.

The accumulation of fine particles or dust to be used as agricultural lime is frequently insufficient for market needs, in which case some one or more of the other products receives a further processing to reduce the size. The product eliminated in the first screening operation before the shells enter the drier also is sold for agricultural use and at a price considerably less than the final lime product.

There is some variation in the operation of the plants utilizing reef shells which were visited. The arrangement and construction of the cranes varied, there was some variation in the order of some of the operating functions, and the number of products varied; but in general the above describes their procedure. The plants operate with great efficiency, electric power being utilized in nearly every function which minimizes the item of labor.

The capacity of plants utilizing reef shells reach several hundred tons per day's operation.

The plants using the oyster shells accumulating from current shucking operations follow much the same procedure as those using reef

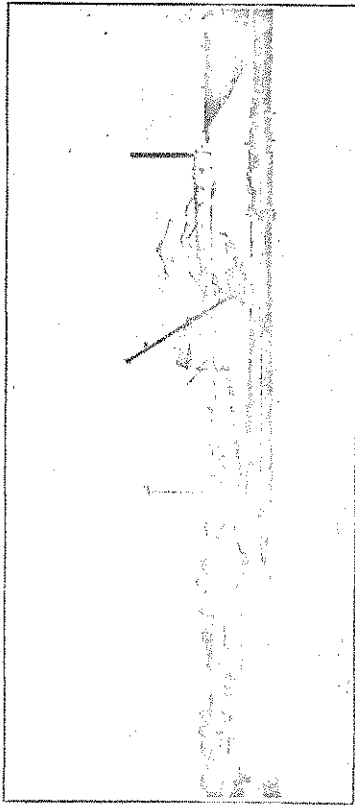


FIGURE 2.—Oyster shell crushing plant, utilizing reef shell. Photograph by Spottswood, Jacksonville, Fla.

shells. Some of these plants however eliminate certain of the operating functions. Washing of the shells is frequently dispensed with where they are already free from foreign substances. In all cases the shells are allowed to dry in the sun which has the effect of bleaching them. The crushing, heat drying, screening, and other functions vary little from those already described above, except that the smaller plants may vary in the extent to which mechanical means may be utilized.

The capacity of plants using shells from current shucking varies from less than 10 tons per day's operation to probably as much as 100 tons.

Some plants using oyster shells operate exclusively in the production of burned lime. These firms, which are located in Virginia, burn the shells in Dow kilns for as much as 24 hours to produce calcium oxide. To this they may add potash, plaster, or other ingredients, to increase the value of the product for use as a fertilizer.

Marine clam shells.—In these plants utilizing marine clam shells for which data are available there was found to be little variation in the operating procedure from those producing poultry feed from oyster shells.

Fresh-water mussel shells.—The primary product of the fresh-water mussel shell is the pearl button. Upon receipt at the button factory or cutting plant, the shells are sorted by hand according to species and quality and are classified as to size by mechanical means. They are then soaked in water for a week or more as a means of softening the shells. After softening, blanks are cut from the shells by tubular saws made from specially hardened steel rotating at high speed. Blank cutting plants are frequently operated near the mussel producing centers, while the finishing plants are concentrated principally at Muscatine, Iowa, with scattered factories elsewhere. When the blanks have been accumulated at the finishing plants, they are first classified according to thickness, then placed in tumblers, which are barrels containing water and pumice stone which cleans the blanks and removes the rough edges. The blanks are next submitted to the

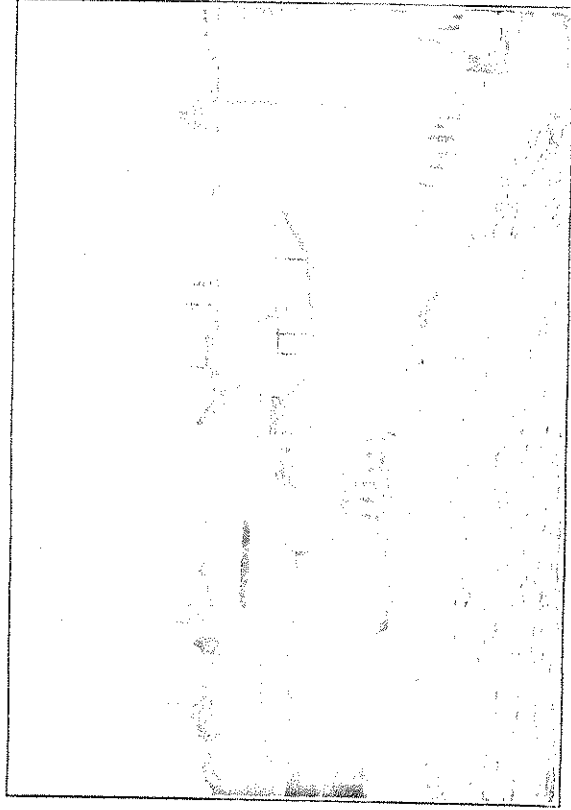


FIGURE 3.—Washington plant utilizing Atlantic oyster shells. Machinery in the background.

grinder, which is a machine equipped with an emery wheel which removes the horny back and reduces the blanks to a uniform thickness. Again the blanks are soaked in water and are softened for the finishing machine—an ingenious device which rounds the edges of the blank, carves out the center, and drills 2 or 4 holes in it. The buttons are now tumbled in water and pumice to remove rough edges and clean them preparatory to polishing. This last operation consists of tumbling in which sulphuric or other acid and steam are used. They are then dried in sawdust and submitted to a treatment in a combined tumbler and shaker with sawdust and washing powder, which gives the buttons their final luster, after which they are sorted, graded, and packed ready for sale. Some of the buttons may be dyed, and discolored buttons bleached.

As has already been explained, a large portion of the total volume of mussel shells used in button manufacturing is not available for sale as byproducts. As a result, a considerable quantity of

used in the utilization of this refuse for poultry feed, lime, chips, and dyed shells.

The production methods for poultry feed and lime are almost identical with those employed in oyster shells. The chips consist of small pieces of shells which are polished by tumblers similar to those used in button manufacture. These may be dyed into some one of a half dozen or more colors. The smaller shells, not suitable for button manufacture, are also frequently polished and dyed.

Marine pearl shell.—Maine shells of foreign source are used especially in the manufacture of buttons with a considerable quantity of novelties being also manufactured. Even the very small pieces of shell are utilized by employing them in button manufacture, inlays, etc. The uses of domestic marine shells such as abalone, conchs, and miscellaneous shells, are confined almost entirely to novelty articles.

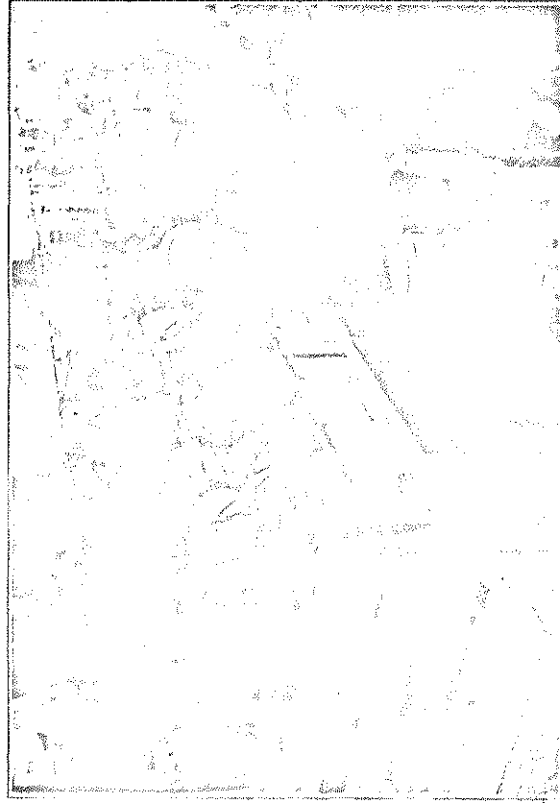


FIGURE 4.—Cutting up in blocks from fresh-water mussel shells.

PRODUCTION STATISTICS

Oyster and marine clam shell products.—In 1932 there were 56 plants in the United States engaged in the manufacture of poultry feed and agricultural lime from oyster shells. These were distributed geographically as follows: 2 in Rhode Island, 5 in New Jersey, 5 in Pennsylvania, 1 in Delaware, 6 in Maryland, 8 in Virginia, 3 in North Carolina, 4 in South Carolina, 3 in Florida, 2 in Alabama, 6 in Mississippi, 4 in Louisiana, 2 in Texas, and 5 in California. Marine clam shell products were produced at 4 plants in Washington and 1 in California.

The production of crushed oyster shell for poultry feed in 1932 amounted to 256,725 tons, valued at \$1,326,029. This figure includes a small amount of crushed marine clam shells for poultry feed produced in California and by shell in there were 1,646 tons of poultry feed valued at \$1,646, produced from marine clam shells in Washington.

During the past 12 years the 1932 production was exceeded only in 1929 and 1930 when but little more was produced than in 1932; however, the value of the production in 1932 was exceeded in each of the preceding 11 years.

The production in the North and Middle Atlantic areas while small has remained fairly constant throughout the 12-year period, but that in the Chesapeake region has consistently declined from a peak of nearly 120,000 tons in 1922 to less than 15,000 tons in 1932. The South Atlantic States, not including Florida, reached a peak of 16,200 tons in 1927 and decreased to 10,100 tons in 1932. The position of the Gulf States including the Florida east coast in oyster shell utilization has increased rapidly in the past 12 years with the exploitation of the vast supplies of reef shells. In the years from 1927 to 1930 inclusive, Louisiana alone accounted for annual outputs exceeding 100,000 tons with some recession during the past 2 years. In Florida there has been increased activity in reef shell manufacture in recent years and in 1932 the production in this State exceeded 61,000 tons of poultry feed.

Table 2 includes statistics of the production of crushed oyster shell for poultry feed from 1921 to 1932 inclusive.

The domestic production of crushed oyster shells for agricultural lime has varied from a peak of 93,168 tons, valued at \$431,213 in 1922, to 49,281 tons, valued at \$124,471 in 1932.

Fresh-water mussel shell products.—There were 16 plants in the United States in 1932 utilizing fresh-water mussel shells in button manufacture. Of these 3 were located in New York, 1 each in New Jersey, Wisconsin, and Missouri, and 10 in Iowa. Most of the Iowa plants are located at Muscatine on the Mississippi River. Byproducts of mussel shells were prepared at 2 plants in New York, 2 in Wisconsin, 1 in Missouri, 1 in Illinois, 1 in Kentucky, and 5 in Iowa—a total of 15 byproducts plants. Mussel-shell novelties were prepared at 2 plants in Iowa. There were 25 plants utilizing mussel shells in manufacture. Some of the concerns were active in the production of more than one of the above products or groups of products.

The production of buttons from fresh-water mussel shells in the United States in 1932 was valued at \$2,706,053 and in 1931, \$4,370,241, according to statistics collected by the Bureau of the Census. The value of the production in 1912 and 1922 amounted to \$8,173,486 and \$4,725,242, respectively, according to surveys made by the Bureau of Fisheries. Byproducts in 1912 were valued at \$187,607 and in 1922 they were valued at \$204,104. Data on the production of buttons, novelties, and byproducts have been collected annually since 1929 and are presented in table 4.

TABLE 2.—Production of crushed oyster shells for poultry feed in the United States, 1921-32

States	1921		1922		1923		1924	
	Tons	Value	Tons	Value	Tons	Value	Tons	Value
Rhode Island, Connecticut, New York, New Jersey, and Delaware	15,230	\$147,372	20,463	\$260,531	18,093	\$211,982	12,684	\$158,044
Maryland	51,408	492,558	60,249	808,388	81,892	736,226	70,901	708,042
Pennsylvania	26,180	325,125	26,173	230,115	19,682	201,488	22,019	226,126
Virginia	2,957	26,659	6,740	56,166	5,815	61,218	6,472	72,068
North Carolina, South Carolina, and Georgia	48,855	292,340	20,654	153,357	19,693	165,272	16,568	141,155
Florida, Alabama, and California	40,865	341,696	4,082	35,194	47,076	342,082	4,005	36,054
Texas			34,684	274,041			98,288	419,785
Mississippi			32,646	251,872	32,789	278,031	30,268	267,920
Total	185,474	1,759,120	206,021	2,066,838	221,983	1,686,249	219,211	2,019,254

States	1925		1926		1927		1928	
	Tons	Value	Tons	Value	Tons	Value	Tons	Value
Rhode Island, Connecticut, New York, New Jersey,	11,364	\$156,253	10,921	\$125,945	12,178	\$131,540	14,225	\$143,510
Maryland	63,709	648,880	68,973	678,006	50,734	501,216	48,756	375,466
Pennsylvania	24,872	294,705	21,883	226,552	12,915	150,846	17,784	169,272
Virginia	7,307	79,768	7,100	86,000	16,199	180,139	7,561	82,186
North Carolina, South Carolina, and Georgia	11,752	97,608	8,294	69,127	8,438	70,730	12,033	102,424
Florida, Alabama, and California	4,900	37,173	3,700	31,854	(1)	(1)	(1)	(1)
Texas	73,884	836,844	64,823	828,183	1,082,125	1,231,844	1,128,619	1,268,619
Mississippi	32,283	288,845	34,922	278,028	29,312	238,469	18,373	156,963
Total	229,671	2,975,957	351,166	3,379,141	249,959	2,332,095	267,395	2,155,685

States	1929		1930		1931		1932	
	Tons	Value	Tons	Value	Tons	Value	Tons	Value
Rhode Island, Connecticut, New York, New Jersey,	15,030	\$119,623	(1)	(1)	6,700	\$69,270	5,373	\$51,649
Maryland	41,665	319,691	40,705	312,847	4,123	44,822	3,132	\$1,970
Pennsylvania	28,427	266,173	18,519	166,444	34,015	255,024	28,271	187,838
Virginia	149,207	1,056,094	136,329	829,610	455,025	301,323	91,101	441,767
North Carolina, South Carolina, and Georgia	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
Florida, Alabama, and California	27,670	202,132	28,953	1,042,767	96,729	651,027	76,775	339,593
Texas	262,252	2,225,826	270,118	2,509,544	253,630	1,770,558	256,725	1,326,029
Total	687,351	6,080,113	694,435	6,952,444	1,087,717	5,442,246	753,105	3,942,876

1 Includes both herring and turbot shell, but excludes agricultural lime. The production of herring lime was confined to Virginia. The production in 1928 was 15,471 tons, valued at \$16,844. In 1929, 15,471 tons, valued at \$16,844. In 1930, 9,130 tons, valued at \$8,767. In 1931, 11,207 tons, valued at \$8,884. In 1932, 7,629 tons, valued at \$4,688.

2 Statistics of the production in California were not obtained prior to 1929.

3 The production in Texas is included with that of Mississippi.

4 The production in Texas and Louisiana is included with that of Florida, Alabama, and California in 1929, 1930, and 1932.

5 The production in Texas is included with that of Florida, Alabama, and California in 1931, 1932, and 1933.

TABLE 3.—Production of crushed oyster shell lime in the United States, 1921-32

States	1921		1922		1923		1924	
	Tons	Value	Tons	Value	Tons	Value	Tons	Value
Rhode Island, Connecticut, New York, New Jersey, and Delaware	5,241	\$29,084	7,739	\$31,573	5,402	\$23,026	3,695	\$14,488
Maryland	26,850	148,624	38,211	185,119	30,319	95,654	28,399	85,516
Pennsylvania	33,478	906,648	37,415	182,650	31,314	215,595	28,998	265,693
Virginia	1,555	9,335	1,815	9,073	5,793	30,500	3,131	17,625
North Carolina, South Carolina, and Georgia	3,045	4,810	3,768	5,708	999	3,775	3,003	1,408
Florida, Alabama, and California	3,586	3,936	15,966	45,218	4,162	4,900	4,353	1,733
Texas			780	789	2,285	2,285	3,478	6,251
Mississippi							1,460	750
Total	73,704	302,634	93,168	431,213	89,808	372,286	70,269	336,384

States	1925		1926		1927		1928	
	Tons	Value	Tons	Value	Tons	Value	Tons	Value
Rhode Island, Connecticut, New York, New Jersey, and Delaware	3,708	\$17,401	4,107	\$17,891	3,235	\$11,773	3,439	\$15,014
Pennsylvania	27,488	76,747	25,419	65,246	25,663	68,544	21,062	57,788
Maryland	27,194	188,475	21,315	106,534	22,976	101,423	28,457	189,388
Virginia	1,665	10,265	1,950	9,250	2,373	16,888	2,017	13,589
North Carolina, South Carolina, and Georgia	1,730	2,078	1,225	1,862	2,160	2,088	2,425	8,425
Florida, Alabama, and California	590	1,350	3,850	1,400	(1)	(1)	(1)	(1)
Texas	4,145	5,670	2,667	3,715	2,667	3,715	10,190	17,362
Mississippi	1,548	1,172	2,800	3,100	2,665	3,394	3,124	3,473
Total	67,818	303,261	67,232	297,019	69,769	285,085	68,708	303,439

States	1929		1930		1931		1932	
	Tons	Value	Tons	Value	Tons	Value	Tons	Value
Rhode Island, Connecticut, New York, New Jersey, and Delaware	4,248	\$18,752	(1)	(1)	1,632	\$9,255	1,760	\$7,620
Maryland	30,217	54,444	20,080	63,722	15,393	32,698	16,289	24,455
Pennsylvania	23,378	176,184	120,645	431,176	23,709	119,370	13,626	62,788
Virginia	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
North Carolina, South Carolina, and Georgia	18,173	43,818	3,727	13,833	3,299	8,791	13,150	20,755
Florida, Alabama, and California	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
Texas	4,548	4,418	7,733	5,126	1,835	1,000	2,073	787
Mississippi								
Total	72,534	300,619	67,938	285,708	62,599	221,459	49,281	124,471

1 Includes both herring and turbot shell, but excludes agricultural lime. The production of herring lime was confined to Virginia. The production in 1928 was 15,471 tons, valued at \$16,844. In 1929, 15,471 tons, valued at \$16,844. In 1930, 9,130 tons, valued at \$8,767. In 1931, 11,207 tons, valued at \$8,884. In 1932, 7,629 tons, valued at \$4,688.

2 Statistics of the production in California were not obtained prior to 1929.

3 The production in Texas is included with that of Mississippi.

4 The production in Texas and Louisiana is included with that of Florida, Alabama, and California in 1929, 1930, and 1932.

5 The production in Texas is included with that of Florida, Alabama, and California in 1931, 1932, and 1933.

TABLE 4.—Production of fresh-water mussel shell products in the United States, 1929-32

Product and State	1929	1930	1931	1932
Crushed shell for jewelry use:				
Maine	11,822	127,227	9,871	6,788
New York	478	3,350	205	490
Other States	11,772	130,537	10,176	7,278
Total	24,072	161,114	20,252	14,556
Crushed shell for other uses:				
Maine	1,302	1,881	9,091	1,081
New York	185	550	267	104
Other States	1,357	2,501	9,358	1,185
Total	2,844	4,932	18,716	2,370
Other products:				
All States	215,804	145,500	126,835	119,855
Grand total	243,718	311,546	245,703	236,781

1 Includes shrove, colored and natural color shell chips, and pearl novelties.

Marine pearl-shell products.—Marine-shell buttons in 1932 were produced in 1 plant in Maine, 1 in Massachusetts, 6 in Connecticut, 7 in New York, 21 in New Jersey, 2 in Pennsylvania, and 1 in Maryland—a total of 39 plants. Marine-shell novelties were manufactured at 2 plants in Massachusetts, 3 in Rhode Island, 1 in Connecticut, 3 in New York, 11 in New Jersey, 1 in Pennsylvania, 1 in Maryland, 3 in Florida, and 3 in California—a total of 30 plants. Since frequently the same plants were engaged both in the manufacture of buttons and novelties, marine-shell manufacturing plants were only 33 in number.

Data on the production of buttons and novelties have been collected annually since 1930 and are presented in table 5.

TABLE 5.—Production of marine pearl-shell products in the United States, 1930-32

Product and State	1930	1931	1932
Buttons:			
Maine	1,410,873	1,628,515	1,182,032
Massachusetts	1,458,718	1,601,853	1,001,014
New York	634,285	1,374,556	669,553
New Jersey	571,197	1,741,650	1,644,918
Rhode Island	1,484,845	1,470,483	2,883,041
Connecticut	192,330	108,815	90,700
New York	19,154	18,001	18,001
New Jersey	46,684	42,848	47,350
Maryland	46,624	92,889	114,950
California	139,122	148,122	82,645
Florida	25,000	58,373	31,700
Total	5,415,824	6,741,229	3,923,716
Novelties:			
Maine	4,614,117	3,454,993	2,954,619

1 Includes shrove, colored and natural color shell chips, and pearl novelties.

Oyster and marine-clam shells.—Various oyster shell tests have shown as high as 97.98, and even in excess of 99 percent calcium carbonate content. This makes the product a valuable digestible source of calcium for laying hens.

Egg shells are almost pure calcium carbonate and about 10 percent of the weight of an egg is in the shell. A hen which lays 12 dozen eggs averaging 24 ounces to the dozen in a year's time lays 18 pounds of eggs or nearly 2 pounds of pure calcium.

The position of oyster shell in the diet of laying hens is well brought out by Hendricks, Lee, and Godfrey³ in their review of earlier investigations in this connection. They state:

As early as 1892 a bulletin of the New York State Agricultural Experiment Station reported the results of a feeding experiment in which a grit consisting of ground oyster shells was compared with one consisting of ground glass. The hens receiving oyster shell produced more eggs, and the eggs had better shells. In 1919, Wheeler found that a deficiency of inorganic calcium depresses egg production in hens and ducks. The results of extensive investigations relating to the calcium metabolism of laying hens reported by Buckner, Martin, and associates at the Kentucky station show that the feeding of calcium carbonate results in increased egg production, larger eggs, heavier shells, increased hatchability of the eggs, and greater size and vigor of the chicks hatched. Halpin found that feeding oyster shell increases the thickness of the egg shell. Robertson and Baskett have recently reported that feeding minerals increases egg production and egg size and improves the general health of the birds.

Oyster shell either is a source of easily available mineral or contains a small amount of some factor which is present in cod-liver oil.

Growing chicks also require calcium as a bone-building mineral. This can be obtained in easily digestible form from chick sizes of crushed oyster shells.

No data are available on the comparative feeding values of domestic marine clam and oyster shell poultry feeds. The former product has been marketed almost entirely on the Pacific coast. The product is said to be high in calcium content. A study made by Voelker⁴ (1931) points out that the cockle shell native of England is of practically equal value as a source of lime and of virtually the same feeding value as compared with oyster shell both in respect to the health of the birds and the nature of the eggs. His analyses showed that cockle shell contains 96.40 percent carbonate of lime and oyster shell, 96.91 percent. At the present time oyster shell of American production is used in England.

The term "agricultural lime" is usually loosely used to include not only calcium and magnesium oxides but also carbonate forms. The domestic production of agricultural lime from oyster shells is marketed by producers as "burned" lime (calcium oxide) and pulverized shell or "dust" (calcium carbonate), either one of which may be mixed with potash or other ingredients before application to the soil. In 1931 the sales, excluding oyster shells, of agricultural lime and other liming materials by producers in the United States according to data published by the Bureau of Mines were as follows: (Available from Bureau of Mines, 78,392 tons, valued at \$422,107; pulverized shell from American sources, 218,920 tons, valued at \$1,592,042; pulverized lime from American sources, 1,421,079 tons, valued at \$2,117,141; and calcareous material from other sources, 1,000,000 tons, valued at \$1,000,000.)

³ Review of calcium metabolism in laying hens, by H. B. Hendricks, L. E. Lee, and J. H. Godfrey, *Proceedings of the 1928 Annual Meeting of the American Society of Animal Production*, p. 107, 1928.

⁴ *Proceedings of the 1931 Annual Meeting of the American Society of Animal Production*, p. 107, 1931.

845,035. The domestic production of burned agricultural lime and oyster shells in the same year amounted to 11,207 tons, valued at \$5,884, and unburned agricultural lime, 41,392 tons, valued at \$6,922. There was also a production of 9,358 tons of unburned agricultural lime, valued at \$9,577, from fresh-water mussel shells; a small amount was made from marine clam shells.

Table 5 presents data on the efficacy of various liming materials.

TABLE 5.—Available lime oxide content of various liming materials per ton

Material	Minimum	Maximum
Burned lime.....	1,400	1,700
Unburned agricultural lime.....	1,450	1,600
Unburned agricultural lime, shells, and marl.....	1,250	1,600
Unburned agricultural lime, shells, and marl.....	800	1,200
Unburned agricultural lime, shells, and marl.....	400	700
Unburned agricultural lime, shells, and marl.....	350	600

Note.—Data taken from "Lime in Agriculture", Bulletin no. 190, published by the National Lime Association, 1930.

In addition to the manufacture of crushed oyster shell for poultry and agricultural lime many tons are used for ballast, highway building material, a base for cement, shell flour for use in mixed feeds

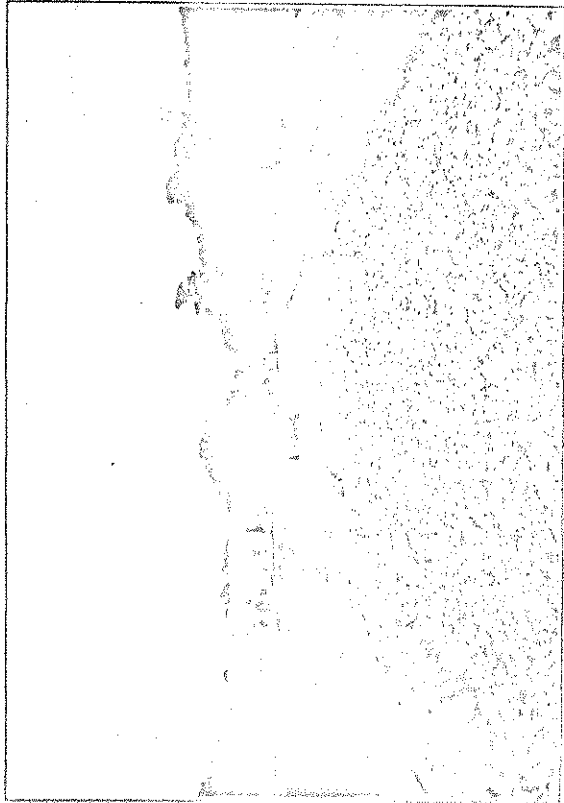


FIGURE 5.—Oyster-shell used under construction.

chemical lime. An outlet for shell lime is found in the oil refining industry; it is employed for prevention of corrosion, for reducing sludge, and for other uses.

Fresh-water mussel and marine pearl shells.—Fresh-water mussels furnish the most important source of domestic-made buttons. Several types of pearl shells are second in importance as a raw material. Principal materials competitive to aquatic shells in button manufacture are in order of their importance, as follows: Vegetable ivory, walrus ivory, gal-fish, cellulose-plastic, composition, and horn.

In addition to buttons certain aquatic shells are an important raw material in the production of many novelty articles, such as knife handles, plates for revolver handles, cuff buttons, brooches, buckles, stick pins, fancy buttons, chains, inlaid work, colored shells, and pieces of shell and small shells for gardens and aquaria, etc.

SEASONS OF MANUFACTURE

The manufacture of oyster-shell products is seasonal only to the extent that raw material, especially in those crushing plants utilizing shells from current shucking operations, may be limited to a period approximating the oyster season. Where there is a sufficient supply of raw material, operations are conducted throughout the year, providing of course that there is an adequate demand for the products. The reef-shell plants are fortunate in having a continuous supply of raw material.

The manufacture of mussel- and marine-shell products likewise depends for its continuous operation on the supply of shell and the demand for their products; but in normal times they may be considered year-around industries.

DISTRIBUTION OF SHELL PRODUCTS

A survey of somewhat more than one-half of the domestic producers of crushed oyster shells for poultry shows a distribution of this product which follows very closely the areas of concentration of poultry raisers. Thus, large quantities find market in California, in the Middle Western States, in the Middle Atlantic area, and in the Southwest. The supply of poultry feed from marine-clam shells finds its outlet almost entirely in the Pacific Coast States.

There is understood to be but little foreign production of crushed shell although France produces a limited supply. Because of this fact nearly one fifth of the domestic production of crushed oyster shell for poultry feed enters foreign markets. The United Kingdom is our principal foreign customer, followed in order by Canada and Belgium. There were 11 other countries receiving smaller shipments of crushed oyster shell in 1932.

Table 7 includes statistics of the domestic exports of oyster shell, by countries of destination, from 1929 to 1932, inclusive.

Shipments of crushed oyster shell in 1932 from ports in the Florida Customs District exceeded the shipments from all other customs districts. During the preceding 3 years the New Orleans Customs District had exceeded Florida. It should be noted that with increased exploitation of her reef deposits Florida's export trade has increased from 956 tons in 1929 to 27,293 tons in 1932.

Table 8 shows statistics of the domestic exports of oyster shells by customs districts from 1929 to 1932.

The survey of domestic producers indicated very limited distribution of agricultural shell lime. Most of the firms market lime only within their own States or immediately surrounding States. Only negligible quantities are exported.

Several foreign countries produce large quantities of pearl-shell buttons. The principal ones of these are Japan, Germany, Czechoslovakia, Italy, France, Austria, and England.

TABLE 7.—Domestic exports of oyster shells, by countries, 1929-32.

Country	1929		1930		1931		1932	
	Tons	Value	Tons	Value	Tons	Value	Tons	Value
France and Madeira Islands	2,051	\$24,469	1,560	\$14,339	4,308	\$88,862	3,986	\$614
Germany	80	884	116	1,293	10	75	30	142
Italy	141	141	1,694	16,113	1,330	11,446	626	4,527
United Kingdom	575	11,180	1,133	10,915	40	393	73	546
Spain	113	1,326	126	1,315	40	393	73	546
Sweden	127	1,378	65	695	34	516	129	893
Denmark	5	50	1,037	10,278	1,227	10,520	205	1,328
Poland	1,587	18,867	1,050	1,792	75	748		
Belgium	25	280	150	1,500	124	1,039	175	1,133
Canada	33	375	50	500	113	1,011	110	730
United States	101	1,120	33,450	337,266	35,702	390,209	34,425	282,047
Other countries	24,762	262,535	11,368	110,359	9,915	94,084	10,261	86,213
Total	12,739	122,610	1	9				
Other countries	1	25	15	15	3	70	2	20
Other countries	3	46	12	146	1	16	54	
Other countries	29	335	43	424	5	54	1	17
Other countries	1	1	1	10	1	10	1	40
Other countries	103	1,173	30	500	201	1,688		
Total	42,749	443,789	40,583	496,302	33,189	510,741	30,428	378,946

* While these countries are classified as "oyster shells" in foreign trade statistics it is believed that they are almost entirely crushed shell for poultry feed.

Source: Bureau of Foreign and Domestic Commerce.

TABLE 8.—Domestic exports of oyster shells, by customs districts, 1929-32.

Customs district	1929		1930		1931		1932	
	Tons	Value	Tons	Value	Tons	Value	Tons	Value
New York	1,554	17,737	1,080	11,237	1,875	17,686	1,197	10,617
New York	4,857	42,010	4,291	43,218	2,973	29,518	2,520	22,855
New York	91	1,116	92	1,100	3	70	1	10
New York	4,760	47,648	1,335	13,660	1,035	10,906	1,091	8,220
New York	2,130	42,813	1,560	15,168	1,882	26,800	1,118	1,579
New York	3,023	38,719	1,777	21,333	685	9,732	4,087	37,469
New York	952	8,214	10,347	81,913	8,155	68,280	27,233	178,716
New York	8,352	18,468	3,318	35,318	16,083	38,462	3,463	38,496
New York	19,123	190,428	12,014	121,894	13,891	143,739	3,704	42,682
New York	2,001	20,636	827	1,609	894	8,031	1,002	16,780
New York	1,851	17,151	947	8,381	722	6,985	587	4,386
New York	1,851	17,151	1,037	11,351	1,080	9,982	918	7,837
New York	387	3,812	315	3,569	634	8,858	54	484
Total	42,749	443,789	40,583	496,302	33,189	510,741	30,428	378,946

* While these countries are classified as "oyster shells" in foreign trade statistics, it is believed that they are almost entirely crushed shell for poultry feed.

Source: Bureau of Foreign and Domestic Commerce.

Button manufacturers rely chiefly for a domestic outlet of their products on garment manufacturers and wholesale dry goods firms located in and near larger cities. Considerable quantities also are exported. Table 9 shows statistics of the exports of pearl or shell buttons for the years 1928 to 1932.

TABLE 9.—Domestic exports of pearl or shell buttons

Year	Value		Year	Value	
	Gross	Net		Gross	Net
1928	454,329	\$133,504	1931	55,683	\$27,206
1929	242,369	82,915	1932	140,933	19,219
1930	216,794	56,970			

Source: Bureau of Foreign and Domestic Commerce.

Most of the crushed oyster shell plants have both rail and water facilities for transportation. Spurs usually bring cars to points adjoining their plants where the finished products can be loaded with little labor, and since nearly all the plants have their own docks they are not only convenient to incoming raw material but also in a position to frequently take advantage of transportation at rates on finished products considerably less than could be otherwise obtained. Trucks are used to some extent in transportation.

SELLING PRACTICES

The survey to which previous reference has been made shows the producers of crushed shell for poultry feed place great dependence in the broker as a sales medium, with the wholesale dealer in feeds occupying but little less importance in their plan of sales. A number of the plants sold large portions of their production direct to retail dealers in poultry supplies and a small amount was marketed direct to poultry raisers.

Since producers of agricultural lime market their production within limited areas, the principal outlet is direct to consumers. A small number of sales are made to wholesalers and sales through brokers are negligible.

Crushed-shell producers follow several advertising methods. Most of the firms distribute literature through the mails and also represent their commodities by salesmen, while several of the firms advertise in national as well as local newspapers.